Introduction to Game Theory

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What if everyone is incentivized to lie?

Ø *On the Theory of Games of Strategy.* Mathematische Annalen, 1928. History of Game Theory

• John von Neumann

Nobel Prize Winners

> 1994 :

- Nash (Nash equilibrium)
- Selten (Subgame pefect equilibrium)
- Harsanyi (Bayesian games)

\geqslant 2005

- Schelling (evolutionary game theory)
- Aumann (correlated equilibrium)
- > 2014
	- Jean Tirole

A game of two prisoners

Ø Players:

- Ø Strategies: { Cooperate, Defect }
- Ø Outcomes: {(-2 **,** -2), (-3 **,** 0), (0 **,** -3), (-1 **,** -1)}
- \triangleright Preferences: self-interested $0 > -1 > -2 > -3$
	- $\bigoplus_{n=1}^{\infty}$: (0, -3) > (-1, -1) > (-2, -2) > (-3, 0)
	- \bigoplus : (-3, 0) > (-1, -1) > (-2, -2) > (0, -3)
- Mechanism: the table

Formal Definition of a Game

- Players: *N*={1*,…,n*}
- Strategies (actions):
	- *Sj* for agent *j, sj* ∈*Sj*
	- (*s*1,…,*sn*) is called a strategy profile.
- Outcomes: *O*
- $Mechanism f: \Pi_j S_j \rightarrow O$
- Preferences: total preorders (full rankings with ties) over *O*
	- often represented by a utility function $u_i: O \rightarrow R$

A game of plurality elections

- Players: { YOU, Bob, Carol }
- Outcomes: $O = \{\mathbb{R}^3, \mathbb{R}^3, \mathbb{R}^3\}$
- Strategies: S_i = Rankings(O)
- Preferences: See above
- Mechanism: the plurality rule

Solving the game

Ø Suppose

- every player wants to make the outcome as preferable (to her) as possible by controlling her own strategy (but not the other players')
- \triangleright What is the outcome?
	- No one knows for sure
	- A "stable" situation seems reasonable
- Ø A Nash Equilibrium (NE) is a strategy profile (*s*1,…,*sn*) such that
	- For every player *j* and every *s_j*'∈*S_j*,

 $f(s_j, s_{-j}) \geq f(s_j)$, s_{-j}) or equivalently $u_j(s_j, s_{-j}) \geq u_j(s_j)$, S_{-j}

- $s_{-j} = (s_1, \ldots, s_{j-1}, s_{j+1}, \ldots, s_n)$
- no single player can be better off by unilateral deviation $\frac{1}{9}$

The Game of Chicken

- ØTwo drivers arrives at a cross road
	- each can either (D) air or (C) hicken out
	- If both choose D, then crash.
	- If one chooses C and the other chooses D, the latter "wins".
	- If both choose C, both are survived

Column player

A beautiful mind

 \triangleright "If everyone competes for the blond, we block each other and no one gets her. So then we all go for her friends. But they give us the cold shoulder, because no one likes to be second choice. Again, no winner. But what if none of us go for the blond. We don't get in each other's way, we don't insult the other girls. That's the only way we win. That's the only way we all get [a girl.]"

A beautiful mind: the bar game

Hansen Column player

- ØPlayers: { Nash, Hansen }
- **≻ Strategies: { Blond, another girl }**
- ØOutcomes: {(0 **,** 0), (5 **,** 1), (1 **,** 5), (2 **,** 2)}
- ØPreferences: self-interested
- \triangleright Mechanism: the table 13

Does an NE always exists?

 \triangleright Not always (matching pennis game)

Column player

- \triangleright But an NE exists when every player has a dominant strategy
	- *sj* is a dominant strategy for player *j,* if for every *sj* '∈*Sj* ,
		- 1. for every s_{-j} , $f(s_j, s_{-j}) \geq f(s_j)$, *s*-*^j*)
		- 2. the preference is strict for some *s*-*^j*

Dominant-strategy NE

 \triangleright For player *j*, strategy s_j dominates strategy s_j ', if

- 1. for every s_{-j} , $u_j(s_j, s_{-j}) \ge u_j(s_j)$, *s*-*^j*)
- 2. the preference is strict for some *s*-*^j*
- 3. strict dominance: inequality is strict for every *s*-*^j*

 \triangleright Recall that an NE exists when every player has a dominant strategy s_j , if

- *s_i* dominates other strategies of the same agent
- \triangleright A dominant-strategy NE (DSNE) is an NE where
	- every player takes a dominant strategy
	- may not exists
	- if strict DSNE exists, then it is the unique NE $_{15}$

Defect is the dominant strategy for both players

Rock Paper Scissors: Lirong vs. young Daughter

\triangleright Actions

- Lirong: $\{R, P, S\}$
- Daughter: {mini R, mini P}
- \triangleright Two-player zero sum game

Daughter

Computing NE: Iterated Elimination

ØEliminate dominated strategies sequentially

Normal form games

 \triangleright Given pure strategies: S_i for agent *j*

Normal form games

- Ø Players: *N*={1*,…,n*}
- Ø Strategies: lotteries (distributions) over *Sj*
	- *L_j*∈Lot(*S_j*) is called a mixed strategy
	- (L_1, \ldots, L_n) is a mixed-strategy profile
- \triangleright Outcomes: Π_j Lot(*S_j*)
- \triangleright Mechanism: $f(L_1,...,L_n) = p$
	- $p(s_1,...,s_n) = \prod_j L_j(s_j)$
- Ø Preferences:
	- Soon

Column player

Preferences over lotteries

- **≻Option 1 vs. Option 2**
	- Option 1: \$0@50%+\$30@50%
	- Option 2: \$5 for sure
- **≻Option 3 vs. Option 4**
	- Option 3: \$0@50%+\$30M@50%
	- Option 4: \$5M for sure

Lotteries

- \triangleright There are *m* objects. Obj= $\{o_1, \ldots, o_m\}$
- ØLot(Obj): all lotteries (distributions) over **Obj**
- \triangleright In general, an agent's preferences can be modeled by a preorder (ranking with ties) over Lot(Obj)
	- But there are infinitely many outcomes

Utility theory

• Utility function: *u*: Obj →ℝ

ØFor any *p*∈Lot(Obj)

•
$$
u(p) = \sum_{o \in \text{Obj}} p(o)u(o)
$$

$\mathcal{F}u$ represents a total preorder over Lot(Obj)

• $p_1 > p_2$ if and only if $u(p_1) > u(p_2)$

Ø*u*(Option 1) = *u*(0)×50% + *u*(30)×50%=5.5

 \triangleright *u*(Option 2) = *u*(5) × 100%=3

Ø*u*(Option 3) = *u*(0)×50% + *u*(30M)×50%=75.5

 $\mathcal{V}u(\text{Option 4}) = u(5M) \times 100\% = 100$ 24

Normal form games

- \triangleright Pure strategies: *S_i* for agent *j*
- ØPlayers: *N*={1*,…,n*}
- Ø(Mixed) Strategies: lotteries (distributions) over *Sj*
	- L_j∈Lot(S_j) is called a mixed strategy
	- (L_1, \ldots, L_n) is a mixed-strategy profile
- \blacktriangleright Outcomes: Π_j Lot(S_j)
- \triangleright Mechanism: $f(L_1,...,L_n) = p$, such that
	- $p(s_1,...,s_n) = \prod_j L_j(s_j)$

 \triangleright Preferences: represented by utility functions

$$
u_1,\ldots,u_n
$$

Mixed-strategy NE

- Ø Mixed-strategy Nash Equilibrium is a mixed strategy profile (L_1,\ldots,L_n) s.t. for every *j* and every L_j '∈Lot(S_j) $u_j(L_j, L_{-j}) \ge u_j(L_j)$, $L_{\text{-}j}$
- \triangleright Any normal form game has at least one mixedstrategy NE [Nash 1950]
- **≻** Any L_j with $L_j(s_j)$ =1 for some $s_j \in S_j$ is called a pure strategy
- **≻ Pure Nash Equilibrium**
	- a special mixed-strategy NE $(L_1, ..., L_n)$ where all strategies are pure strategy

Example: mixed-strategy NE

Column player

Ø(**H**@0.5+**T**@0.5, **H**@0.5+**T**@0.5) \blacktriangleright \blacktriangleright

Row player's strategy Column player's strategy

Best responses

- Ø For any agent *j*, given any other agents' strategies *L*-*^j* , the set of best responses is
	- BR(L_{-j}) = argmax_{s_j} u_j (s_j, L_{-j})
	- It is a set of pure strategies
- \triangleright A strategy profile L is an NE if and only if
	- for all agent *j*, *L*_i only takes positive probabilities on BR(*L*-*^j*)

Proof of Nash's Theorem

 \triangleright Idea: Brouwer's fixed point theorem

- for any continuous function *f* mapping a compact convex set to itself, there is a point *x* such that $f(x) = x$
- Ø The setting for *n* players
	- The compact convex set: $\Pi_{j=1}$ ⁿ Lot (S_j)

•
$$
f: L_{ji} \rightarrow \frac{L_{ji} + g_{ji}(L)}{1 + \sum_{i} g_{ji}(L)}
$$

• $g_{ii}(L) = \max(u_i(L_{-i}, a_{ii}) - u_i(L), 0)$ = improvement if switching to a_{ii}

- \triangleright Fixed point L^* must be an NE
	- if not, there exists j s.t. $\sum_i g_{ii}(L)$ >0
	- $L_{ii} > 0 \Leftrightarrow g_{ii}(L) > 0$
	- Improvement on all support, impossible 29

Computing NEs by guessing supports

- \triangleright Step 1. "Guess" the support sets Supp_{*j*} for all players
- \triangleright Step 2. Check if there are ways to assign non-negative probabilities to Supp_i s.t.
	- for all s_j , $t_j \in \text{Supp}_j$, $u_j(s_j, L_j) = u_j(t_j, L_j)$
	- for all s_j , \in Supp_{*j*}, $t_j \notin$ Supp_{*j*}, $u_j(s_j, L_j) \ge u_j(t_j, L_j)$

Example

Column player

- \triangleright Hypothetical Supp_{Row}={H,T}, Supp_{Col}={H,T}
	- Pr_{Row} (H)=p, Pr_{Col} (H)=q
		- Row player: 1-q-q=q-(1-q)
		- Column player: 1-p-p=p-(1-p)
		- $p=q=0.5$
- \triangleright Hypothetical Supp_{Row}={H,T}, Supp_{Col}={H}
	- $Pr_{Row} (H)=p$
		- Row player: $-1 = 1$
		- Column player: $p-(1-p)=-p+(1-p)$
		- No solution

Mixed-Strategy NE The Game of Chicken

 \triangleright Participation

Finding all mixed NE

- \triangleright Step 0. Iteratively eliminate pure strategies that are strictly dominated
	- If just finding one mixed NE, then weak dominance suffices
- **≻Step 1. "Guess" the support sets Supp**_{*j*} for all players
- \triangleright Step 2. Check if there are ways to assign non-negative probabilities 33

Dominated by mixed strategies

\triangleright Row player

 \cdot 0.5 U + 0.5 D = (2.5, 2.5, 4) > (2, 2, 3) = M

 \triangleright Remaining is homework

 \triangleright Hypothetical Supp_L={P,S}, Supp_D : {mini R, mini P}

- Pr_{L} (P)=p, Pr_D (mini R) = q
- Lirong: $q = (1-q)-q$
- Daughter: $-1p+(1-p) = -1(1-p)$
- $p=2/3$, $q=1/3$ 35

- Signal: $(C, C) \omega(1/3 + (C, D) \omega(1/3 + (D, C) \omega(1/3$
	- When seeing C, $u(C) = 4 > u(D) = 3.5$
	- When seeing D, $u(D) = 7 > u(C) = 6$ 36

Correlated Equilibrium: formal definition

- \triangleright A correlated equilibrium x is a distribution over $\Pi_i S_j$
- ØFor all players *j*, all *sj* , *sj* ' ∈*Sj*

Belief about instruction of other players

$$
\mathsf{E}^{\mathsf{U}}_{s_{-j}|x, s_j} u_j \left(s_j, s_{-j} \right) \geq \mathsf{E}_{s_{-j}|x, s_j} u_j \left(s_j, s_{-j} \right)
$$

follow the instruction
Does not follow the instruction

Computing CE: Linear Programming

- \triangleright Variables: the distribution x
- \triangleright Objective: any
- \triangleright Constraints: incentive constraints
- \triangleright Example: chicken game

- \triangleright Obj: $9x_{DC} + 9x_{CD} + 12x_{CC}$
- \triangleright Constraints for row player
	- Receiving signal D: 7 $x_{DC} \ge 2 x_{DD} + 6 x_{DC}$
	- Receiving signal C: $2 x_{CD} + 6 x_{CC} \ge 7 x_{CC}$
- \triangleright Constraints for column player
	- Receiving signal D: 7 $x_{CD} \ge 2 x_{DD} + 6 x_{CD}$
	- Receiving signal C: $2 x_{DC} + 6 x_{CC} \ge 7 x_{CC}$ 38

Extensive-form games

leaves: utilities (Nash,Hansen)

- Ø Players move sequentially
- Ø Outcomes: leaves
- \triangleright Preferences are represented by utilities
- Ø A strategy of player *j* is a combination of all actions at her nodes
- \triangleright All players know the game tree (complete information)
- \triangleright At player *j*'s node, she knows all previous moves (perfect information)

Convert to normal-form

Hansen

Nash: (Up node action, Down node action) Hansen: (Left node action, Right node action)

Subgame perfect equilibrium

ØUsually too many NE

- \triangleright (pure) SPNE
	- a refinement (special NE)
	- also an NE of any subgame (subtree)

Backward induction

- \triangleright Determine the
	- strategies bottom-up
- \triangleright Unique if no ties in the process
- \triangleright All SPNE can be obtained, if
	- the game is finite
	- complete information
	- perfect information

Algorithmic Game Theory

- \triangleright Algorithmic game theory is an area in the intersection of game theory and computer science, whose objective is to understand and design algorithms in strategic environments ---wiki
- \triangleright Complexity of computing NE
	- **P**a**PAD**imitriou complete
		- *Polynomial parity argument on a directed graph*
	- Conjecture P != PPAD

- Ø SW(*S*): social welfare of strategy profile *S*
- \triangleright Price of Anarchy = $\frac{OPT SW}{ M (x,y,z)}$ Worst equilibrium SW
	- measures the worst-case loss of strategic behavior
	- Game of Chicken 12/9

 \triangleright Price of Stability = $\frac{OPT SW}{ \text{Best equilibrium}}$ Best equilibrium SW

Review: Game Theory

- \triangleright What?
	- Self-interested agents may behave strategically
- \triangleright Why?
	- Hard to predict the outcome for strategic agents
- \triangleright How?
	- A general framework for games
		- Solution concept: Nash equilibrium
		- Improvement: Correlated equilibrium
	- Preferences: utility theory
	- Special games
		- Normal form games: mixed Nash equilibrium
		- Extensive form games: subgame-perfect equilibrium 45