# Introduction to Game Theory

#### Lirong Xia





#### What if everyone is incentivized to lie?





Plurality rule

# History of Game Theory On the Theory of Games of Strategy. Mathematische Annalen, 1928.

John von Neumann





# **Nobel Prize Winners**

#### ≻ 1994:

- Nash (Nash equilibrium)
- Selten (Subgame pefect equilibrium)
- Harsanyi (Bayesian games)

#### ≻ 2005

- Schelling (evolutionary game theory)
- Aumann (correlated equilibrium)
- ≥2014
  - Jean Tirole









# A game of two prisoners



Players:



- Strategies: { Cooperate, Defect }
- > Outcomes: {(-2, -2), (-3, 0), (0, -3), (-1, -1)}
- > Preferences: self-interested 0 > -1 > -2 > -3

• 
$$(0, -3) > (-1, -1) > (-2, -2) > (-3, 0)$$

• 
$$(-3, 0) > (-1, -1) > (-2, -2) > (0, -3)$$

Mechanism: the table

### Formal Definition of a Game



- Players: *N*={1,...,*n*}
- Strategies (actions):
  - $S_j$  for agent  $j, s_j \in S_j$
  - $(s_1, \ldots, s_n)$  is called a strategy profile.
- Outcomes: O
- Mechanism  $f: \prod_i S_i \rightarrow O$
- Preferences: total preorders (full rankings with ties) over O
  - often represented by a utility function  $u_i: O \rightarrow R$

## A game of plurality elections





- Players: { YOU, Bob, Carol }
- Outcomes: *O* = { \$\$\$?, \$\$\$}, \$\$\$}
- Strategies:  $S_i = \text{Rankings}(O)$
- Preferences: See above
- Mechanism: the plurality rule

# Solving the game

#### Suppose

- every player wants to make the outcome as preferable (to her) as possible by controlling her own strategy (but not the other players')
- > What is the outcome?
  - No one knows for sure
  - A "stable" situation seems reasonable
- > A Nash Equilibrium (NE) is a strategy profile  $(s_1, ..., s_n)$ such that
  - For every player j and every  $s_j \in S_j$ ,

 $f(s_j, s_{-j}) \ge_j f(s_j', s_{-j})$  or equivalently  $u_j(s_j, s_{-j}) \ge u_j(s_j', s_{-j})$ 

- $s_{-j} = (s_1, \dots, s_{j-1}, s_{j+1}, \dots, s_n)$
- no single player can be better off by unilateral deviation





# The Game of Chicken

- Two drivers arrives at a cross road
  - each can either (D)air or (C)hicken out
  - If both choose D, then crash.
  - If one chooses C and the other chooses D, the latter "wins".
  - If both choose C, both are survived

Column player



# A beautiful mind

> "If everyone competes for the blond, we block each other and no one gets her. So then we all go for her friends. But they give us the cold shoulder, because no one likes to be second choice. Again, no winner. But what if none of us go for the blond. We don't get in each other's way, we don't insult the other girls. That's the only way we win. That's the only way we all get [a girl.]"



## A beautiful mind: the bar game

Hansen Column player



- Players: { Nash, Hansen }
- Strategies: { Blond, another girl }
- > Outcomes: {(0, 0), (5, 1), (1, 5), (2, 2)}
- Preferences: self-interested
- Mechanism: the table

## Does an NE always exists?

Not always (matching pennis game)

Column player



- But an NE exists when every player has a dominant strategy
  - $s_i$  is a dominant strategy for player *j*, if for every  $s_j \in S_j$ ,
    - 1. for every  $s_{-j}$ ,  $f(s_j, s_{-j}) \ge_j f(s_j', s_{-j})$
    - 2. the preference is strict for some  $s_{-j}$

# **Dominant-strategy NE**

> For player *j*, strategy  $s_j$  dominates strategy  $s_j$ ', if

- 1. for every  $s_{-j}$ ,  $u_j(s_j, s_{-j}) \ge u_j(s_j', s_{-j})$
- 2. the preference is strict for some  $s_{-j}$
- 3. strict dominance: inequality is strict for every  $s_{-j}$

Recall that an NE exists when every player has a dominant strategy s<sub>i</sub>, if

- $s_i$  dominates other strategies of the same agent
- A dominant-strategy NE (DSNE) is an NE where
  - every player takes a dominant strategy
  - may not exists
  - if strict DSNE exists, then it is the unique NE



Defect is the dominant strategy for both players



#### Rock Paper Scissors: Lirong vs. young Daughter

#### > Actions

- Lirong: {R, P, S}
- Daughter: {mini R, mini P}
- Two-player zero sum game



#### Daughter



#### **Computing NE: Iterated Elimination**

Eliminate dominated strategies sequentially



# Normal form games

> Given pure strategies:  $S_j$  for agent j

Normal form games

- > Players:  $N=\{1,...,n\}$
- > Strategies: lotteries (distributions) over  $S_j$ 
  - $L_j \in Lot(S_j)$  is called a mixed strategy
  - $(L_1, \ldots, L_n)$  is a mixed-strategy profile
- > Outcomes:  $\Pi_j \operatorname{Lot}(S_j)$
- > Mechanism:  $f(L_1, \ldots, L_n) = p$ 
  - $p(s_1,\ldots,s_n) = \prod_j L_j(s_j)$
- Preferences:
  - Soon



#### Column player

#### **Preferences over lotteries**

- ≻Option 1 vs. Option 2
  - Option 1: \$0@50%+\$30@50%
  - Option 2: \$5 for sure
- ≻Option 3 vs. Option 4
  - Option 3: \$0@50%+\$30M@50%
  - Option 4: \$5M for sure

#### Lotteries

- There are *m* objects.  $Obj=\{o_1,\ldots,o_m\}$
- Lot(Obj): all lotteries (distributions) over Obj
- In general, an agent's preferences can be modeled by a preorder (ranking with ties) over Lot(Obj)
  - But there are infinitely many outcomes

# Utility theory

• Utility function: u: Obj  $\rightarrow \mathbb{R}$ 

➢For any p∈Lot(Obj)

• 
$$u(p) = \sum_{o \in \mathsf{Obj}} p(o)u(o)$$

#### *u* represents a total preorder over Lot(Obj)

•  $p_1 > p_2$  if and only if  $u(p_1) > u(p_2)$ 



 $\succ u$ (Option 2) = u(5)×100%=3

 $\succ u(\text{Option 3}) = u(0) \times 50\% + u(30M) \times 50\% = 75.5$ 

 $\succ u$ (Option 4) =  $u(5M) \times 100\% = 100$ 

# Normal form games

- > Pure strategies:  $S_j$  for agent j
- > Players:  $N=\{1,...,n\}$
- $\succ$  (Mixed) Strategies: lotteries (distributions) over  $S_j$ 
  - $L_j \in Lot(S_j)$  is called a mixed strategy
  - (*L*<sub>1</sub>,..., *L*<sub>n</sub>) is a mixed-strategy profile
- > Outcomes:  $\Pi_j \operatorname{Lot}(S_j)$
- $\blacktriangleright$  Mechanism:  $f(L_1, \dots, L_n) = p$ , such that
  - $p(s_1,\ldots,s_n) = \prod_j L_j(s_j)$

Preferences: represented by utility functions

$$u_1,\ldots,u_n$$

# Mixed-strategy NE

- ➤ Mixed-strategy Nash Equilibrium is a mixed strategy profile (L<sub>1</sub>,..., L<sub>n</sub>) s.t. for every j and every L<sub>j</sub>'∈Lot(S<sub>j</sub>)  $u_j(L_j, L_{-j}) \ge u_j(L'_j, L_{-j})$
- Any normal form game has at least one mixedstrategy NE [Nash 1950]
- Any  $L_j$  with  $L_j(s_j)=1$  for some  $s_j \in S_j$  is called a pure strategy
- Pure Nash Equilibrium
  - a special mixed-strategy NE (L<sub>1</sub>,..., L<sub>n</sub>) where all strategies are pure strategy

## Example: mixed-strategy NE

Column player



>(H@0.5+T@0.5, H@0.5+T@0.5)

Row player's strategy Column player's strategy

#### Best responses

- For any agent *j*, given any other agents' strategies  $L_{j}$ , the set of best responses is
  - $BR(L_{j}) = argmax_{s_j} u_j(s_j, L_{j})$
  - It is a set of pure strategies
- > A strategy profile *L* is an NE if and only if
  - for all agent *j*, *L<sub>j</sub>* only takes positive probabilities on BR(*L<sub>j</sub>*)

# Proof of Nash's Theorem

Idea: Brouwer's fixed point theorem

- for any continuous function *f* mapping a compact convex set to itself, there is a point *x* such that *f*(*x*) = *x*
- > The setting for n players
  - The compact convex set:  $\prod_{j=1}^{n} \operatorname{Lot} (S_j)$

• 
$$f: L_{ji} \rightarrow \frac{L_{ji} + g_{ji}(L)}{1 + \sum_{i} g_{ji}(L)}$$

•  $g_{ji}(L) = \max(u_j(L_{-j}, a_{ji}) - u_j(L), 0) = \text{ improvement if switching to } a_{ji}$ 

- > Fixed point  $L^*$  must be an NE
  - if not, there exists j s.t.  $\sum_i g_{ji}(L) > 0$
  - $L_{ji} > 0 \Leftrightarrow g_{ji}(L) > 0$
  - Improvement on all support, impossible

#### Computing NEs by guessing supports

- Step 1. "Guess" the support sets Supp<sub>j</sub> for all players
- Step 2. Check if there are ways to assign non-negative probabilities to Supp<sub>i</sub> s.t.
  - for all  $s_j, t_j \in \text{Supp}_j$ ,  $u_j(s_j, L_{-j}) = u_j(t_j, L_{-j})$
  - for all  $s_j$ ,  $\in$  Supp<sub>j</sub>,  $t_j \notin$  Supp<sub>j</sub>,  $u_j(s_j, L_{-j}) \ge u_j(t_j, L_{-j})$

### Example

#### **Column player**



- Hypothetical Supp<sub>Row</sub>={H,T}, Supp<sub>Col</sub>={H,T}
  - Pr<sub>Row</sub> (H)=p, Pr<sub>Col</sub> (H)=q
    - Row player: 1-q-q=q-(1-q)
    - Column player: 1-p-p=p-(1-p)
    - p=q=0.5
- Hypothetical Supp<sub>Row</sub>={H,T}, Supp<sub>Col</sub>={H}
  - Pr<sub>Row</sub> (H)=p
    - Row player: -1 = 1
    - Column player: p-(1-p)>=-p+(1-p)
    - No solution

## Mixed-Strategy NE The Game of Chicken



> Participation





# Finding all mixed NE

- > Step 0. Iteratively eliminate pure strategies that are strictly dominated
  - If just finding one mixed NE, then weak dominance suffices
- > Step 1. "Guess" the support sets  $Supp_i$ for all players
- Step 2. Check if there are ways to assign non-negative probabilities 33

# Dominated by mixed strategies

	L	С	R
U	5,0	1, 3	4, 0
Μ	2,4	2,4	3, 5
D	0, 1	4,0	4, 0

➢Row player

• 0.5 U + 0.5 D = (2.5, 2.5, 4) > (2, 2, 3) = M

Remaining is homework



Hypothetical Supp<sub>L</sub>={P,S}, Supp<sub>D</sub> : {mini R, mini P}

- $Pr_{L}(P)=p, Pr_{D}(mini R) = q$
- Lirong: q = (1-q)-q
- Daughter: -1p+(1-p) = -1(1-p)
- p=2/3, q=1/3



- Signal: (C,C)@1/3 + (C,D)@1/3 + (D,C)@1/3
  - When seeing C, u(C) = 4 > u(D) = 3.5
  - When seeing D, u(D) = 7 > u(C) = 6

#### **Correlated Equilibrium: formal definition**

- A correlated equilibrium x is a distribution over  $\prod_j S_j$
- For all players j, all  $s_j$ ,  $s_j' \in S_j$



Belief about instruction of other players

$$E_{s_{-j}|x, s_{j}} \downarrow u_{j} (s_{j}, s_{-j}) \ge E_{s_{-j}|x, s_{j}} u_{j} (s_{j}', s_{-j})$$

$$\uparrow$$
Follow the instruction
$$Does not follow the instruction$$

#### **Computing CE: Linear Programming**

- Variables: the distribution x
- Objective: any
- Constraints: incentive constraints
- Example: chicken game

	D	С	
D	$x_{DD}$	x <sub>DC</sub>	
С	x <sub>CD</sub>	x <sub>CC</sub>	

	D	С	
D	( <mark>0</mark> , 0)	(7,2)	
С	(2,7)	( <mark>6,6</mark> )	

- > Obj:  $9x_{DC} + 9x_{CD} + 12x_{CC}$
- Constraints for row player
  - Receiving signal D: 7  $x_{DC} \ge 2 x_{DD} + 6 x_{DC}$
  - Receiving signal C:  $2 x_{CD} + 6 x_{CC} \ge 7 x_{CC}$
- Constraints for column player
  - Receiving signal D: 7  $x_{CD} \ge 2 x_{DD} + 6 x_{CD}$
  - Receiving signal C:  $2 x_{DC} + 6 x_{CC} \ge 7 x_{CC}$

### **Extensive-form games**



leaves: utilities (Nash, Hansen)

- Players move sequentially
- > Outcomes: leaves
- Preferences are represented by utilities
- A strategy of player j is a combination of all actions at her nodes
- All players know the game tree (complete information)
- At player j's node, she knows all previous moves (perfect information)

### Convert to normal-form



Hansen

	(B,B)	(B,A)	(A,B)	(A,A)
(B,B)	( <mark>0</mark> ,0)	( <mark>0</mark> ,0)	(5,1)	(5,1)
(B,A)	(-1,5)	(-1,5)	( <mark>5</mark> ,1)	( <mark>5</mark> ,1)
(A,B)	(1,5)	( <mark>2</mark> ,2)	(1,5)	( <mark>2</mark> ,2)
(A,A)	(1,5)	( <mark>2,2</mark> )	(1,5)	( <mark>2,2</mark> )

Nash: (Up node action, Down node action) Hansen: (Left node action, Right node action)

# Subgame perfect equilibrium



Usually too many NE



>(pure) SPNE

- a refinement (special NE)
- also an NE of any subgame (subtree)

## **Backward induction**



- Determine the strategies better
  - strategies bottom-up
- Unique if no ties in the process
- All SPNE can be obtained, if
  - the game is finite
  - complete information
  - perfect information

# Algorithmic Game Theory

- Algorithmic game theory is an area in the intersection of game theory and computer science, whose objective is to understand and design algorithms in strategic environments ---wiki
- Complexity of computing NE
  - PaPADimitriou complete
    - Polynomial parity argument on a directed graph
  - Conjecture P != PPAD



SW(S): social welfare of strategy profile S

- Price of Anarchy = OPT SW Worst equilibrium SW
  - measures the worst-case loss of strategic behavior
  - Game of Chicken 12/9



Price of Stability = OPT SW Best equilibrium SW

#### **Review: Game Theory**

- What?
  - Self-interested agents may behave strategically
- ≻ Why?
  - Hard to predict the outcome for strategic agents
- ≻ How?
  - A general framework for games
    - Solution concept: Nash equilibrium
    - Improvement: Correlated equilibrium
  - Preferences: utility theory
  - Special games
    - Normal form games: mixed Nash equilibrium
    - Extensive form games: subgame-perfect equilibrium